



Nova Scotia Automobile Dealers Safety Association

P.O. Box 9410 Station A

Halifax, NS B3K 5S3

902-425-2445 phone

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NOVA SCOTIA AUTOMOBILE DEALERS SAFETY ASSOCIATION

2014 ANNUAL REPORT

JANUARY 1 - DECEMBER 31, 2014

"...we will only do something if we can do it safely"

PRESIDENT'S REPORT

2014 marked the fifth year of operation for the Nova Scotia Automobile Dealers Safety Association. It was organized to help new car dealers in Nova Scotia establish safer workplaces as a means to reduce the frequency and impact of workplace injuries. It is working to help its members to understand the business case for safety and the benefits that come from having a safe and productive work force.

We have made steady progress over the last five years. 102 dealerships and collision centres have now had association sponsored safety inspections or audits. In late 2014, we were advised that our 2015 Industry Group Rate would be \$2.07 per \$100 of assessable payroll, compared to the average of \$2.65. This is the second year in a row where we have seen a decrease in our Industry Group Rate and is evidence of the effort and progress being made by our members.

2014 claim volumes were similar to 2013, but larger claims were down. Injury rates vary throughout the province. For example, the injury rate in Cape Breton is 50% higher than elsewhere although, on a positive note, total number of claims filed in Cape Breton dropped after 2011 by 20%. Time loss claims in Cape Breton have not dropped.

In 2014, our association embarked on the "Safe Dealer Certification Program" pilot project. This project takes safety in dealerships to the next level, requiring a dealership to consistently meet safety standards in order to maintain certification.

Our Summer Meeting Series featured an update on our existing association focused programs for inspections and audits and an overview of the Safe Dealer Certification pilot project.

Our progress is made possible by the support provided by the staff of the Workers' Compensation Board. They provide the resources we need to be effective.

In 2015, our association will begin development of a Safety Officer Service, which will provide to dealerships (on a fee for service basis), a Safety Officer on a part-time basis to support the efforts of the dealerships' safety committee and management.

I thank my fellow Directors for their support. I also acknowledge the work of our staff, Executive Vice President, John Sutherland and Administration Officer, Sandra Williams.

Respectfully submitted,

Dave MacRitchie
President



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VISION AND MISSION

VISION:

Nova Scotia's Automobile Dealership employees - safe and secure from workplace injury.

MISSION:

The Nova Scotia Automobile Dealers Safety Association (NSADSA), in coordination and cooperation with the Nova Scotia Automobile Dealers Association, works to reduce the impact of workplace injuries for the new car retail industry in Nova Scotia, and the individuals employed by the industry.

MOTTO:

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Board of Directors:

- | | | |
|-------------------|---|--------------------------|
| - Dave MacRitchie | - | President |
| - Les Barker | - | First Vice President |
| - Peter Simmons | - | Second Vice President |
| - Doug Wilson | - | Secretary Treasurer |
| - Duane Rath | - | Immediate Past President |
| - Patrick Forbes | - | Director |
| - Tim Manuel | - | Director |

Staff:

- | | | |
|-------------------|---|--------------------------|
| - John Sutherland | - | Executive Vice President |
| - Sandra Williams | - | Administration Officer |

In Progress or Completed as of December 2014:

Governance:

- Held the association's fourth Annual General Meeting on April 4, 2014.
- Held five Board meetings.
- Updated the safety association's Calendar of Events.
- Reviewed the association's By Laws.
- Enlisted new Board members.
- Tracked progress made with 2014 Business Plan initiatives.
- Developed and reviewed a Business Plan for 2015.

Member Services:

- Maintained the use of Dealership Workplace Hazard bulletins to alert dealerships concerning areas of particular concern to Occupational Health and Safety inspectors.
- With the assistance of WCB staff, developed a presentation, "The Business Case for Safety in Nova Scotia's New Car Dealerships".
- Continued to fund safety inspections and audits of member dealerships.
- As part of the regional meeting series, contacted dealerships whose premium was above the 2014 average premium.
- Developed and proceeded to pilot the Safe Dealer Certification Program.
- Upgraded the association's database.
- Continued the First Aid and WHIMIS discount program for members.

Communications:

- Updated the association's database by way of an annual survey.
- An opportunity to understand the concept of "Safe Dealer Certification" was provided through the Summer Meeting Series together with "The Business Case of Safety in New Car Dealerships".

Stakeholder Relationships:

- Association staff met regularly with WCB staff to ensure the NSADSA was taking advantage of:
 - available business intelligence regarding new car dealerships
 - WCB resources available to the safety association
 - awareness regarding emerging WCB developments affecting new car dealerships.
- Association staff represented the NSADSA in WCB meetings organized to bring Nova Scotia's safety associations together to discuss matters of common concern.

Finance/Operations:

- Monthly financial statements were produced, results reviewed and presented at each Board of Directors meeting.
- A budget for 2015 was developed.